



Marital Status

Single

Spouse's Monthly Income

\$800

Number of Children

1

Monthly Daycare Cost

\$450

Your Name...

Your Spouse's Name...

Favorite Color...

Favorite Music...

Favorite Food...

Essential Skills...

Character Traits...

Role History Number

02

Role Description

When you graduated from high school the guidance counsellor reviewed your file with you. Pointing out your good academic record and student council activities, she said that your **communications, math, and interpersonal skills** could take you almost anywhere. Aptitude tests showed that you have an analytical mind, like some recognition, and might enjoy business or politics.

You earned a diploma in a two year business administration course, learning **bookkeeping, accounting, computer skills, business software applications**, and some **business law**. While you were there, your **talent for negotiation** started to show. You wrangled a student discount for everyone from the coffee shop near the school and **communicated** the information the student radio program which you host. Then you were the student delegate who went to the president when the college threatened to raise tuition fees. The fees went up, but not as much as expected. You were also taking additional **computer design courses** to support your part time revenue generating consulting which you work at. You have a need to be **continuously learning**.

Your first job was as Assistant Manager for a company that made draperies. You **handled purchase orders, banking and invoicing** and relieved the manager when he was sick or on holiday. You were there for two years. Often there was time to read trade magazines from the textiles industry or chat with customers and salespeople. Then a supplier's sales manager offered you a job with a better salary! She was impressed with your **general knowledge of the textiles industry**.

At first you did a lot of boring paperwork for the sales team. Gradually you were trusted with **servicing established accounts**. Now, a year later, as a junior member of the sales team, you feel like you could handle more responsibility—and more money! You know for sure that none of the senior sales people are leaving soon, so it looks like a good time to update that résumé.

You are 23 years old.